



## Solution Selling® Open Workshop

to be held at

### The Lambert Arms Conference Centre

London Road, Aston Rowant, Oxfordshire OX49 5SB

Tel: +44 (0)1844 351496 [www.lambertarms.com](http://www.lambertarms.com)

**5 – 7 October 2010**

<b>Full Name (for certificate)</b>	<b>Job Title</b>
<b>Company</b>	
<b>Address</b>	
	<b>Postcode</b>
<b>Telephone No.</b>	<b>Fax No.</b>
<b>Email</b>	
<b>Date</b>	<b>Signature</b>
<b>Invoice address if different to above:</b>	

This 3 day Skills Workshop is designed as a residential event. Once you have confirmation from Selling Sciences, please make your own room booking with Clare Cook at The Lambert Arms (tel. +44 (0) 1844 351496).

▶ Don't forget to mention that you are attending the Solution Selling® course. This will ensure that you obtain accommodation on-site and at the preferential rate of £75 including breakfast.

(We have only reserved a block of rooms. You are responsible for actually booking the accommodation and settling the hotel account upon departure.)

**3 DAY SKILLS WORKSHOP**  
**Tuition Fee: £1,600 + 17½% VAT (£1,880.00 in total)**

**ALL FEES ARE DUE BEFORE ATTENDING**

**Method of Payment**

[...] **Transfer amount**    £ \_\_\_\_\_

[...] **Cheque enclosed for** £ \_\_\_\_\_

[...] **Purchase Order No.**<sup>(1)</sup> \_\_\_\_\_

CHEQUES: To be made payable to Selling Sciences.

be supplied in order to enable registration.  
 An invoice due for immediate payment will be sent to you.

<b>BANK DETAILS:</b>	
Barclays Bank Plc. PO Box 1 Henley-on-Thames RG9 2AX	Account Name: Selling Sciences Sort Code: 20-39-53 Account No: 90811610 SWIFTBIC: BARCGB22 IBAN: GB25 BARC 2039 5390 8116 10

<sup>(1)</sup> If payment is not enclosed, a copy of your Purchase Order must

**The workshop** will start at 0900hrs on the first day and at 0830hrs thereafter and finish around 1800hrs each day<sup>(2)</sup>, except on the last day, when it will end around 1630hrs. <sup>(2)</sup>There will be evening work assignments and delegates are advised not to make plans for other activities.) Dress code for all sessions is smart casual.

**Cancellations:** *The fee is fully refundable if cancellation notice in writing is received before 1000hrs on Tuesday 14 September or if Selling Sciences cancels the workshop. For notice received after this time but before 1000hrs on Tuesday 28 September, a cancellation fee of £500 (plus VAT) will be charged. The full charge will be levied on cancellations received after 1000hrs on Tuesday 28 September. Substitutions may be made in writing at any time. All cancellations or substitutions must be confirmed in writing.*

**Please return this form to:**

**Sue Jones, Selling Sciences, PO Box 38, 20 High Street, Watlington, Oxfordshire OX49 5UX**  
 Tel: +44 (0)1491 614962    Fax: +44 (0)1491 613367    Email: [sue.jones@sellingsciences.com](mailto:sue.jones@sellingsciences.com)